SHAMSHEER CHECKIYEDTHU BAVOTTUVALAPPIL



Contact

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- Near BVB school Kakkad, kannur K erala, India
- Shamsheer kakkad

Personal Details

Date of Birth : 13-04-1984

Marital Status : Married

Nationality : India

Religion : Islam

Passport : U0806807

Gender : Male

Driving Licence : LMV (manual)

Skills

Sales& customer service, team 80% building, problem solving, decision making, keep relation with the existing customers

Ms office, ERP, SAP(basic), basic 80% accounting,

OBJECTIVE

To work in an environment which encourages me to succeed & grow professionally where i can utilize my skills knowledge appropriately

EXPERIENCE

strategies

Rashid al khindi establishment	October
Merchandiser	2012 -
•Planning and developing sales and merchandising	2015

december

- Analyzing sales figures and customers reactions
- •Maximize customer interests & sales level by displaying products appropriate.
- Maintaining stock level in shelves & store
- Monitor stock movement & consider promotions price charges etc
- •Build a long term relationship with customers
- •Removing any expired or damaged products, replacing products and meeting with store managers for reordering products
- •Obey the rule FIFO & LIFO
- Address any customer complaints or issues & maintain a adequate custome

Nazih general trading LLCJanuary-Sales assistant2019 -Planning and developing sales strategiesFebruary•Analyzing sales figures and customers reactions2021

- Maximize customer interests & sales
- •Build a long term relationship with customers
- Removing any expired or damaged products, replacing products and meeting with store managers for reordering products
- ·Address any customer complaints & issues.

Optus technology (DU athorised channel partner) Sales executive Displaying the products. 2022 nov - Till the

Greeting the customers.

Explain the plan details with customer choice.

Close the sales.taken the stock monthly basis and repoting to the accounts department.

EDUCATION

Kannur university 2005

BA history & tourism

50%