



Navneet Narayan Gupta



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Enterprising leader offering **techno-functional** expertise in design, development, and implementation of various global IT Projects (SAP, MS Dynamic); targeting assignments in **IT Project Management, Digitalization and Consulting** with an organization of repute.

Core Competencies

Project Management & Global Delivery Management

Digitization & Process Excellence

Project Scheduling/ Tracking

Cost Estimation (FPA/ WBS)

Risk Management & Mitigation

Implementation/ Migration/ Integration

Functional/ Operational Expertise

Vendor/ Client Relationship Management

Team Building & Leadership

Education

- ❖ 2006 Master of Computer Application (M.C.A) from U.P. Technical University Lucknow
- ❖ 2002 Bachelor of Science (Mathematics) from CSJM University Kanpur

Professional Affiliation

- ❖ PMP Certified from PMI
- ❖ SAP: SAP Certified Associate - SAP Activate Project Manager, S/4HANA Sourcing and Procurement -1709,
- ❖ NAV: Microsoft Navision 4.0 C/SIDE Introduction, development

Technical Skills

- ❖ **SAP:** 2021 SAP S/4 HANA- (MM, SD)
- ❖ **MSD NAVISION:** Ver 5x and continue.

Personal Details

Date of Birth: 15th Oct 1982

Languages Known: English, Hindi

Address: Najada Street United Arab Emirates

Passport No.: T2795477

Visa Status: UAE Residence

Driving License: Yes

Nationality: Indian

Marital Status: Married

No. of Dependents: 1

Profile Summary

- ❖ **Certified PMP & SAP Activate;** achievement- driven professional offering **nearly 17 years** of blended experience in **IT/ERP (SAP, MS dynamic) Project Management, Implementation, Execution, Upgrade, Change management Agile project management & AMS.**
- ❖ **Competent manager** with skills in administering overall project stages involving **project planning, scheduling, budgeting, cost estimation, progress tracking**, thus leading to successful completion of projects
- ❖ Expertise in driving digital transformation solutions and leading digital products agenda, engaging executive management and diverse teams, to enhance customer experience through deep client engagement, technology partnerships, and awareness of technology/business trends.
- ❖ **Certified SAP Procurement and Sourcing** Application Associate, primarily in modules related to **SAP-MM** (Material Management- Procurement to pay, Contract, Requisition, Workflow, Inventory Management, material requirements planning (MRP), invoice verification, materials movement etc.) and Integration with other module, also knowledge of business process on Supply Chain process, Sales and Distribution, Warehouse, Production and Planning, SAP-GRC and many more
- ❖ Provided **exceptional technical and functional support** simultaneously across many critical projects for the organization in India and multiple global plants/ sites, thereby enabling the teams in timely delivery across **FMCG, CPG-Retail, Manufacturing, Automobile, Banking warehouse and Service, Industries**
- ❖ Successfully delivered major digitization projects like UIPATH RPA implementation (with AI and ML features), Field sales (B2C, B2B) and consumer based mobile application and third party ERP Integration with ERP system
- ❖ Experience in multiple project management tool like Basecamp, Jira, Grant chart, MS planner and MS Excel etc.
- ❖ Extensive experience in **managing the ERP operations** ensuring smooth functioning and seamless migration to new systems/ modules across domestic & international plans.
- ❖ Skilled in **collaborating with SAP Consultants**, leveraging **extensive functional knowledge** of the current ERP, sharing all the required information and reviewing the solutions before implementation.
- ❖ Comprehensive knowledge of various industry -on experience & functional expertise in **multiple ERP (SAP S4/Hana, MS dynamic, LS Retail, MS CRM) systems**
- ❖ **Divergent outlook** with **creative approach** to planning, problem-solving using logical, analytical & communication skills to deal effectively with all levels of the organization/ clients, proving teamwork and excellence.

Significant Highlights:

- ❖ **Gained onsite/offsite experience** across India, Turkey, Argentina, Kuwait, Egypt, Saudi Arabia, Oman and many more for customer interaction, gathering requirements and ensuring smooth implementation of various projects implementation & integration (SAP & Legacy)
- ❖ Mentored multi-cultural & global teams to deliver higher, enhanced customer experience with innovative, competitive, and cutting-edge tech solutions.
- ❖ Formulated **strategic transformation & digitalization plans** and implemented target operating model leveraging new business enablement, lower costs & streamlined operations.
- ❖ Managed and built practice/ competency in terms of operations, people, transformation, solutioning, presales, delivery and go-to-market.
- ❖ Undertaken Program managed large-scale transformation engagements right from transition to steady state delivery

Work Experience

Apr'18 – Present	Enterprise System Manger	Agthia Group PJSC Abu Dhabi (UAE)
Oct'13 – Mar'18	Project Manager	Infosys limited Dubai (UAE)
Jul'12 – Sep'13	Technology Lead	Infosys limited Hyderabad (India)
Oct'09 – Jun'12	Senior Consultant	Yamaha motor India Ltd. Faridabad (India)
May'07 – Oct'09	Consultant	Tectura Pvt. Ltd India (India)
Jun'06 – May'07	Software Engineer	Acxiom Consulting Pvt. Ltd (India)

Key Result Areas:

- ❖ Rendering Project Management & Functional Services for various mission critical projects for SAP/ Navision / Legacy ERP implementation across various domestic and global manufacturing plants
- ❖ Providing **functional knowledge of the current ERP** in Group Companies to SAP/Navision Consultants for developing solutions and validating the solutions before implementation for users
- ❖ Driving end-to end ownership of Digital Platform to enhance digital value proposition and customer experience
- ❖ Utilizing knowledge of market segments and customer preferences, identifying platform features gaps to drive the roadmap.
- ❖ Driving go-to- market strategy to launch new features and driving customer engagement by working closely with Digital Org.
- ❖ Managing end-to-end implementation of digital initiatives in the organization
- ❖ Analyzing digitization of business areas for cost reduction and quality assurance
- ❖ Pioneering the development and implementation of product strategies consistent with company vision
- ❖ Defining the vision by communicating with stakeholders across the board, including business managers, Development Team and customers to ensure goals are clear and vision is aligned with business objective by creating a product roadmap
- ❖ Actively **liaising & coordinating** with overseas clients, gathering requirements, designing the solution based on the requirement and obtaining approval from client; strategically planning the project tasks, estimating the cost and scheduling the project
- ❖ Monitoring & **tracking progress** regularly and driving the project teams to stay in line with the schedules and sharing progress/ insights with the client and management
- ❖ Maintaining all documents for processes, collaborating for the quality audit with the SQA Team and preparing Profit/ Loss report for the Management
- ❖ Leading **end-to-end onsite system implementations**, upgradations and conducting trainings for the end users

~~Kindly refer to the Annexure for the Projects Details~~

Projects Undertaken

- ❖ Implementation of SAP S/4 HANA-1709 in FMCG industry group company in UAE
- ❖ Upgradation of SAP S/4 HANA-1709 to SAP S/4 Hana 2021
- ❖ Digital transformation, business process consultancy for sales Integration between third-party Sales mobility^p solution, consumer application and UIPATH Robotic process automation, electronic data etc., interchange. and SAP systems
- ❖ Successfully contributed as an offshore consultant to multiple multi-country and multi-currency projects encompassing implementation, upgrade, migration, and enhancement initiatives

Project: SAP S4HANA-1709 Implementation| Implementation for 4 Company code & 15+ Plants

Location/ Industry: Middle East region UAE/ FMCG

Role: Project Manager and Lead SAP MM /WM Module and integration.

Scope of Work:

- Steered roles as – project manager and Responsible for full cycle implementation of MM and WM module: ensure Implementation follow the SAP-Best Practice. Module implemented FICO, SD, MM, PP, QM Fiori for 4 legal company and 14+ plant in UAE.
- business blueprint, realization, final preparation and finally go live & support using ASAP methodology Set up of organization structure related to MM & their respective assignments. Involved in the implementation from Blueprint, Analyze, Design, Build & Test-Deployment phase. creation of new plants Implemented MM procure-to-pay (P2P) cycle process. Configured set up for STO for inter company stock transfer and plant to plant transfer. Configured Subcontracting for in-house manufacturing goods and third party orders and
- Modules: Material management, procurement, Agreement, requisition, workflow, inventory Mmanagement, Process Mapping, Business Process Flow Validation and Documentation, System , Process and integration Testing.

Project: SAP S4HANA-1709 upgrade to 2021.

Location/ Industry: Middle East region UAE/ FMCG

Role: Project Manager – Integration and Lead SAP MM functional consultant.

Scope of Work: Upgrade running SAP S/4 HANA Ver 1709 to 2021 and ensure the upgraded version carried all development and testing of process and Integration.

Project:	Digital transformation SAP Integration with multiple third-party products for sales solution
Details:	<ul style="list-style-type: none"> • Business to Employee (B2B) Field sales solution for sales representative (Presales, Vansales, HOD sales roll-out across 600+ Sales Representative across UAE • Business to consumer (B2C) Consumer based mobility solution for multiples brand (Agrivita, Alain etc.) Mobility solution for end customer approx. 1M customer and WhatsApp solution Sales • Business to business (B2B): solution to integrate directly with Key account customer for order processing through the EDI (SAP-PI/PO)
Project:	SAP Integration with Robotic process automation (RPA-UIPATH) Use Cases: Order Management Module: SD
Location/ Industry:	Middle East region UAE/ FMCG
Role:	Project Manager
Scope of Work:	Vendor selection, finalization of RFP & Scope, execution of the plan, monitoring & reporting, review BRD, Gap-fit analysis and related business document
Location/ Industry:	Middle East region SAUDI and Kuwait / FMCG
Role:	Project Manager Infosys
Scope of Work:	Implantation/ Roll-out of MSD dynamic Navision in KSA (Saudi Arabia) and Kuwait ,project management and Business process Expert , finalization of RFP & Scope, execution of the plan, monitoring & reporting, review BRD, Gap-fit analysis , Vendor Selection, and related business document
Project:	Support and enhancement MSD Navision Modules: Sales, Purchase, warehouse, production, add-on Quality and finance.
Location/ Industry:	Middle East region (UAE , Saudi, Kuwait, Turkey , Egypt etc.)
Role:	Project Manager -Infosys Limited
Scope of Work:	Change management, team management, resource management, execution of the plan,third party integration monitoring & reporting , VAT implementation and third party integration (mobile , ecommerce, government etc.) .
Project:	MS CRM Modules: New lead, Cash management, Journey Plan, price management, promotion, Customer 360 dashboard etc.
Location/ Industry:	Middle East region (Saudi, UAE, Kuwait etc.)/ FMCG
Role:	Project Manager -Infosys limited
Scope of Work:	Execution of the plan, monitoring & reporting , business process Expert etc
Project:	Implementation MSD Navision and LS retail Modules: POS Store , Inventory management and Sales
Location/ Industry:	Retail / India Delhi /Chandigarh / Gurgaon (TCNS , Lilliput, and Ethos)/Fashion,
Role:	Tectura-Consultant
Scope of Work:	Business process mapping ,Retail configuration , Store , POS , Tender ,POs design and documentation (Scoping, FRD, TDD, Fit-gap analysis preparation),Tax (VAT, sales tax , excise) , Post Go-live support etc.
Project:	Implementation MSD Navision Modules: Procure to Pay , warehouse, production planning
Location/ Industry:	YMARG, Buenos Aires (Argentina, South America)/ Automobile
Role:	Lead Consultant- YAMAHA
Scope of Work:	Procurement / Extended warehouse management / MRP/ MPS process mapping and documentation Fit-Gap analysis, user manual Preparation, End-user Training, Post Go-live activity, and Argentina Localization.
Project:	Implementation MSD Navision Modules: procurement to pay and EWM , production planning
Location/ Industry:	YMTR, Istanbul (Turkey)/ Automobile
Role:	Lead Consultant- YAMAHA
Scope of Work:	Supply chain process mapping (Manufacturing / Procurement / Planning), fit-gap analysis, End-user Training & user manual, Post Go-live activity and Turkey Localization.