



EDDEN DAGAPIOSO

SALES

PROFILE

Experienced Individual and highly motivated sales professional with 8 years of expertise in sales strategy, customer satisfaction, and cost-saving solutions.

Skilled in leading high-performance teams to exceed objectives.

CONTACT

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Old Passport Road, Al Falah
St. Abu Dhabi, UAE

EDUCATION

● COLLEGE

*Bachelor of Science in Nursing
Mindanao Sanitarium and Hospital
College
Iligan City - Philippines*

Completed in 2009

● HIGHSCHOOL

*Mindanao State University
Naawan - Integrated
Developmental School.
Naawan, Misamis Oriental -
Philippines*

2000 - 2004

SKILL

- Cash balancing and handling
- Record keeping and documentation
- Exceptional customer service
- Multitasking and time management
- Computer literacy
- Inventory management
- Analytical and critical thinking
- Strong communication
- Leadership abilities

CERTIFICATES

Food & Beverages

ESSENTIAL FOOD SAFETY TRAINING (UAE)

PROFILE

Gender : Female, Filipino.
 Birth Date : May 1987
 Status : Single.
 VISA Status : Employment VISA - Mainland
 (valid until 13 September 2023)
 Located : Abu Dhabi, United Arab Emirates

WORK EXPERIENCE

LUZAN MANILA RESTAURANT & BAKERY UAE, Abu Dhabi Branch



Customer Sales Representative
2015 - September 2023

- Greeting customers and taking their orders
- Providing menu recommendations and suggestive selling
- Processing payments and managing cash registers
- Maintaining cleanliness and organization in the dining area
- Handling customer complaints and concerns

2015 - Present

Nestlé (Cagayan Distribution Center Philippines)



Inventory Assistant

- Updating inventory records and tracking stock levels
- Conducting regular inventory audits and reconciliations
- Identifying and reporting inventory discrepancies and stock shortages
- Assisting with the receiving and processing of new inventory shipments
- Coordinating with other departments to ensure timely and accurate inventory updates

2014 - 2015

CASHIER

Missy Bon Bon Breadshop, Philippines



- Greeting customers and processing transactions accurately and efficiently
- Balancing and reconciling cash registers at the end of each shift
- Providing knowledgeable responses to customer inquiries and concerns
- Assisting with store opening and closing procedures
- Ensure customer satisfaction and efficient operations

2012 - 2013

CITY AGRICULTURE OFFICE (Iligan City Philippines)



CLERK / DATA ENCODER

- Enter and verify data accurately in computer systems
- Maintain organized paper and electronic files
- Answer phones, respond to emails, and direct inquiries to appropriate departments
- Assist with office tasks such as filing, scanning, and photocopying
- Collaborate with team members for efficient operations

2011 - 2012

RELEVANT SKILL

- Effective communication skills
- Deep product knowledge
- Good time management skills
- Strong negotiation and closing abilities
- Adaptability to changing circumstances and customer needs
- Problem-solving skills
- Teamwork and collaboration skills
- Focus on providing exceptional customer service and support