



BILAWAL ALI MEMON

Physician Scientific

Played a key role in the product lifecycle management process, from pre-launch activities to post-launch support.

- Trained sales representatives on product features, benefits, and competitive advantages, ensuring effective communication to clients.
- Utilized market feedback to provide valuable insights to product development teams for continuous improvement.

Dubai visa. Status: visitor

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WORK EXPERIENCE

Territory Manager

Sj&G| Oct 2013 - 2017

- Managed a designated territory, consistently achieving and exceeding sales targets by [mention specific strategies or techniques].
- - Developed and maintained strong relationships with healthcare professionals

Senior Promotion officer

AGP| Jan 2019 - Sept 2021

- Collect and Analyse water samples from different stages of Production
- Make Recommendations on Improvement based on my analysis
- Supervise Implementations of Recommendations

SKILLS

Effective Time Control

Creative Problem-Solving

Active listening

Efficiency Under Pressure

Critical Thinking

Talented Customer Service

EDUCATION

B.COM bachelor of commerce

Sindh university of jamshoro 2014-2015

- Studied Process planning, coordination, and efficiency
- Worked with various industries on launching efficient Process Systems

Intermediate Bise Hyderabad

Degree college Dadu- 2011

- Science group
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INTERESTS

Market analysis

Chess

Volunteer Work

International Affairs

Particulate Matter

Football

CERTIFICATE

- Diploma in information technology 2014)
- Diploma in Electrical 2012-2014
- Project Leader, Dandilton (2018)